

**FREE CONSULTANCY** 

# RAPID DISCOVERY AND TCO SERVICE





## RAPID DISCOVERY & TCO SERVICE

### MIGRATING WITH INTELLIGENCE

Many large organisations are looking to reduce their traditional data center footprint and see public cloud as the ideal platform to accelerate change. Building an initial business case, gaining visibility of your estate, establishing the total cost of ownership (TCO) for migrating workloads to the cloud and understanding the challenges which may prevent you from moving quickly are all critical steps in the process of driving successful cloud adoption.

#### **AT A GLANCE**

- Free of charge\*.
- Understand the potential TCO associated with migrating workloads into AWS.
- Identify areas of focus and action so that you can be "migration ready".
- Visualise the migration data collected and capture an initial migration plan.
- Get results and information in 30 days.

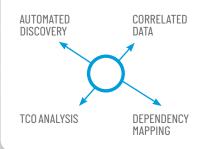
## INTRODUCING THE AWS RAPID DISCOVERY & TCO SERVICE

Computacenter's AWS Rapid Discovery & TCO Service is designed to help customers plan their public cloud journey via a simple 3 step process. The deliverables from this engagement help build a strong business case for cloud adoption by ensuring you understand the cost implications, identify and address the barriers holding you back and gain the visibility necessary to enact an effective plan.

#### 1

#### DISCOVERY & TCO

Computacenter will deploy an infrastructure discovery tool to collect data over a 3-4 week period that we will then use to model the predicted TCO should you choose to migrate these workloads to the cloud.



#### 2

#### MIGRATION READINESS

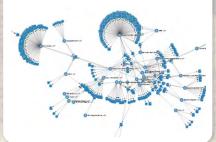
In parallel, our experienced AWS architects will conduct a series of interviews to understand the readiness and maturity to support the migration of workloads to the cloud across the business, highlighting key areas to address.



#### 3

#### VISUALISATION AND PLANNING

Once completed, we will load the data into our migration planning and visualisation tool. This will provide an easy to consume visualisation of the applications we have discovered and their associated dependences, enabling us to share a sample migration plan.







#### **KEY BENEFITS**

Computacenter has structured the service to focus on addressing the most crucial factors when considering a migration. This approach enables you to extract maximum value from the engagement, driving your migration with maximum velocity and minimal risk. The key benefits of the service are as follows:



As you develop your cloud strategy, you can use the data provided by the Rapid Discovery to support the business case and execute against the strategy. The assessment will highlight the key areas of focus such as size of the savings, fundamental cloud principles, talent acquisition and retention and target operating models and gaps. Highlighting these areas and communicating their importance to successfully adopt public cloud across the organisation ensures that the business is aligned.

#### **DEEP UNDERSTANDING**

Computacenter's understanding of how organisations deliver successful public cloud migrations combined with data specific to your IT estate helps deliver a strong and deep understanding of the potential benefits you could achieve from migration to the cloud. In our experience, this information can be extremely useful in providing deep substance to any business case or strategic decision.

#### **COMMON TOOLSETS**

Computacenter leverages common toolsets in delivering this engagement. If you choose to move forward and migrate these workloads to the cloud, there is no need to re-deploy discovery toolsets and start all over again. The same information can be used to start building detailed discover and dependencies that you need to execute your migration.

### INITIAL MIGRATION PLANNING

Once we have loaded the collected data into our migration planning tool, we will be quickly able to visualise the connections between your infrastructure and your applications. From this, we can easily identify collections of infrastructure components that could be easily moved to the cloud. This may require further refinement before a migration can be completed, but it will provide a sound platform from which to move forwards with confidence.

#### **FREE OF CHARGE**

For most large scale migration requirements, Computacenter can obtain funding for delivering the service, enabling us to deliver it free of charge. This allows Computacenter to make an immediate impact without taking up crucial budget which could be better spent in mobilising and accelerating your transformation. Following the Rapid Discovery & TCO Service, Computacenter has a plethora of resources and expertise to help you move at pace, with additional funding available to remove the financial barriers of a large scale migration.









## WANT TO KNOW MORE?

Find out more about how Computacenter and AWS can help you leverage cloud faster to achieve your digital goals, please contact your Computacenter Account Manager, email enquiries@computacenter.com or call 01707 631600

#### **About Computacenter**

Computacenter is a leading independent technology partner, trusted by large corporate and public sector organisations. We help our customers to source, transform and manage their IT infrastructure to deliver digital transformation, enabling users and their business. Computacenter is a public company quoted on the London FTSE 250 (CCC.L) and employs over 16,000 people worldwide.

www.computacenter.com

